

Powering the Synthetic Biology and Genomics Revolutions

April 2019

@TwistBioscience #WeMakeDNA



This presentation contains forward-looking statements. In particular, statements regarding future economic performance, finances, and expectations and objectives of management constitute forward-looking statements. Forward-looking statements can be identified by the fact that they do not relate strictly to historical facts and generally contain words such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates," "anticipates," and other expressions that are predictions of or indicate future events and trends and that do not relate to historical matters. Although the forward-looking statements contained in this presentation are based upon information available at the time the statements are made and reflect management's good faith beliefs, forward-looking statements inherently involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements to differ materially from anticipated future results. Important factors that could cause actual results to differ materially from expectations include, among others: our estimates of the size of our market opportunity; our expectations regarding our ability to increase gene production, reduce turnaround times and drive cost reductions for our customers; and our ability to enter new markets. You should not place undue reliance on these forward-looking statements, which speak only as of the date hereof. We do not undertake to update or revise any forward-looking statements after they are made, whether as a result of new information, future events, or otherwise, except as required by applicable law.

This presentation also contains estimates and other statistical data made by independent parties and by us relating to market size and growth and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. Neither we nor any other person makes any representation as to the accuracy or completeness of such data or undertakes any obligation to update such data after the date of this presentation. In addition, projections, assumptions and estimates of our future performance and the future performance of the markets in which we operate are necessarily subject to a high degree of uncertainty and risk.

By attending or receiving this presentation you acknowledge that you will be solely responsible for your own assessment of the market and our market position and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of our business.

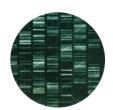
Writing Synthetic DNA on Silicon Platform



KEY ADVANTAGES OF WRITING DNA ON SILICON



MINIATURIZATION 10³⁻⁶ less volume of required reagents



THROUGHPUT 20M oligos/month

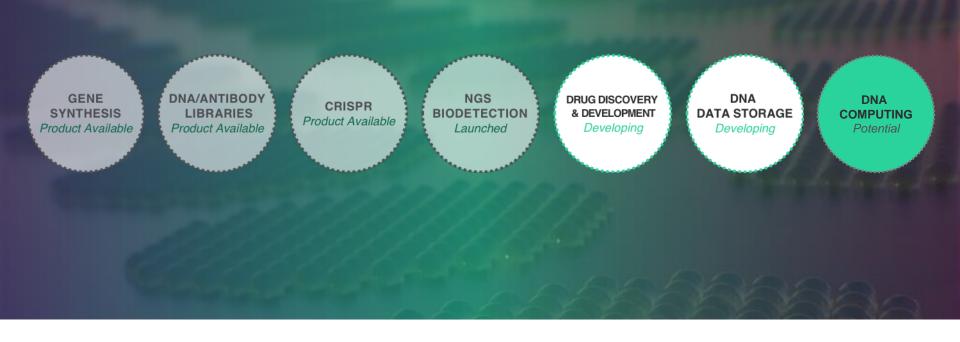


LOW COST Driving adoption and new applications



VERSATILE PLATFORM Broad applications

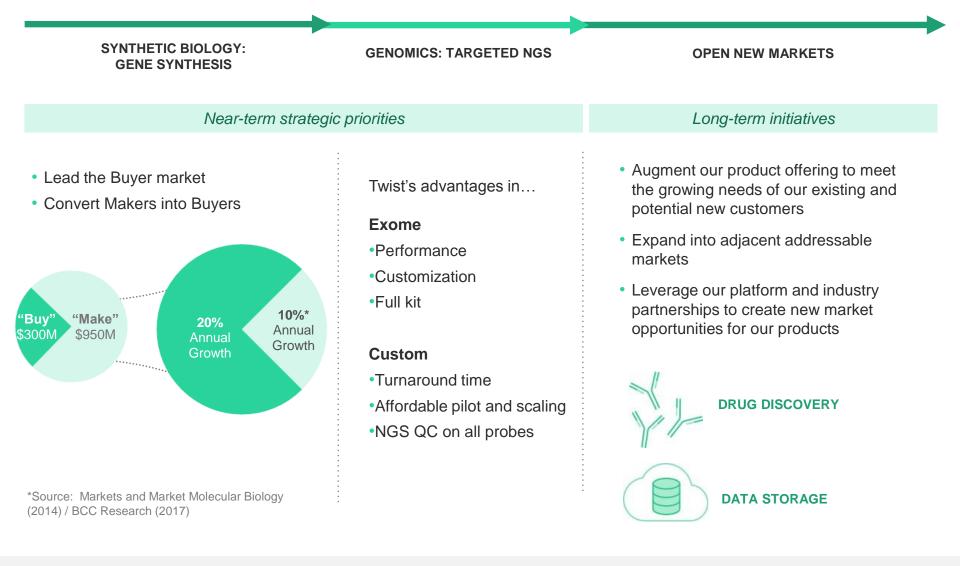
Our Versatile DNA Synthesis Platform Has Broad Applications



Twist's versatile DNA synthesis platform has broad application across many enabling synthetic biology products, and we are just beginning...







Twist Bioscience Pipeline



MARKET OPPORTUNITIES	EXPLORATION	PROOF OF CONCEPT	ВЕТА	COMMERCIAL	NEXT STEPS
Synthetic Biology: Synthetic Genes, DNA Libraries and Oligo Pools ¹					Continue to drive growth, add market shareNPI roadmap
Genomics: Targeted NGS ²					 Convert NGS pilot accounts to production Launch NGS e-commerce platform Backend in China
Biological Drug Discovery and Development ³					 POC GPCR library and Ab optimization solution Establish partnerships
Digital Data Storage in DNA					 Continue to develop partnerships to explore digital data storage in DNA

¹ Products addressing this market include clonal, non-clonal genes (gene fragments), oligo pools and DNA libraries

² Products addressing this market include NGS exome capture and NGS custom capture

³ Products addressing this market include custom DNA libraries, our proprietary GPCR-targeting antibody library and our antibody optimization solution

Multiple Large Market Opportunities

TWIST'S PLATFROM TECHNOLOGY ADDRESSES





Source: BCC Report (2017), Markets and Markets (2014) DeciBio (2015)

LARGE MARKET OPPORTUNITIES



LARGE MARKET DRUG DISCOVERY/ DEVELOPMENT

- High Quality Diversity
 Hits / Leads
- Shorter Time and Cost from Target to IND

MID TERM GOAL Develop novel therapeutics



\$35B+ DATA STORAGE

- Permanence
- Density
- Ease of Copying
- Universal Format

LONG TERM GOAL Enter technology market

Source: LDC Market Analysis, LTO Program Technology Provider Companies

Synthetic Biology is a Rapidly Growing \$4B Opportunity





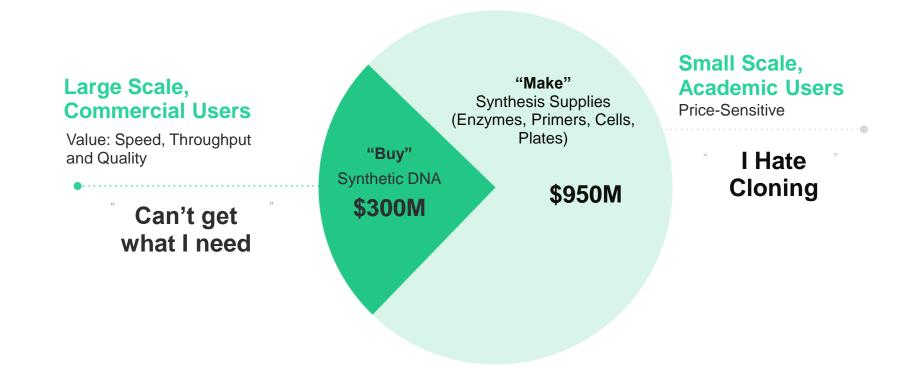
Source: BCC Research

Twist Bioscience Corporation

Gene Synthesis Market: Buyers and Makers

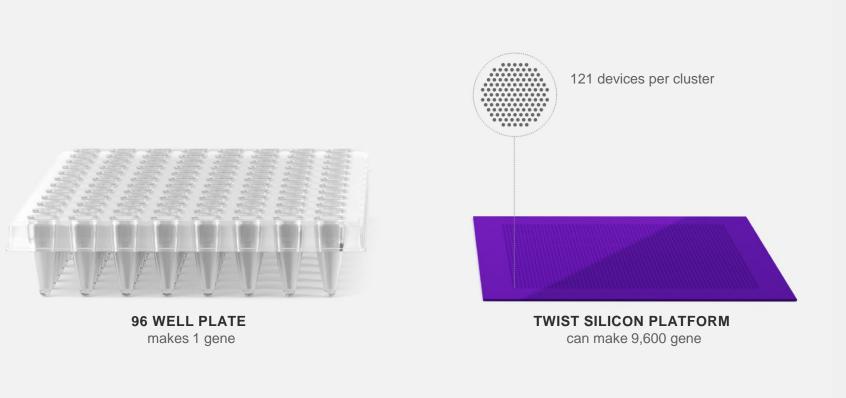


\$1.3B / Year



Source: BCC Report (2017), Markets and Markets Molecular Biology (2014)

Rewriting DNA with the Power of Silicon



Developing Game-Changing Throughput and Cost through Quality and Speed at Scale









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HIGH QUALITY

UNIQUE CUSTOMER EXPERIENCE

LOWER COST

UNPRECEDENTED THROUGHPUT / SCALE

CONSISTENT RELABILITY

COMPETITIVE TURNAROUND TIME

COMPREHENSIVE PRODUCT OFFERING

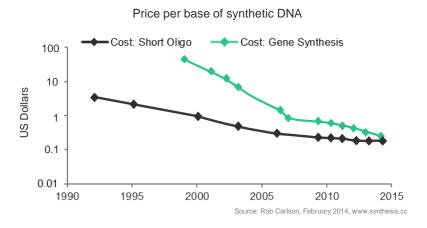
Our Disruptive Technology is Enabling New Markets and Applications



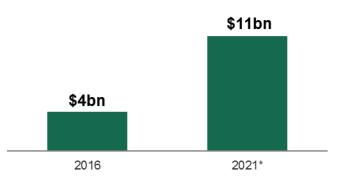


Source: Equity research, company filings Note: NGS market data taken from U.S. DNA Sequencing Technology Markets - 2006 from Cowen and Next generation Sequencing market size, growth and trends (2011–2019) report from DeciBio

SYNTHESIS COST PER GENE VS SYNTHETIC BIOLOGY MARKET



GLOBAL VALUE OF SYNTHETIC BIOLOGY MARKET



Source: BCC Research *Expected growth

Over 700 Customers Served in FY 2018

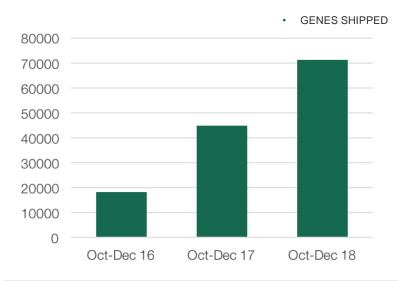
INCLUDING:

- •Seven of the top 20 pharma companies by revenue
- •Ginkgo Bioworks Contract for up to 1.3B base pairs over four years
- •Three of the largest agricultural biotechnology companies that use synthetic biology
- •>100 academic research institutions worldwide
- •Microsoft For use of DNA as a digital data storage medium





>240,000 genes shipped in FY 2018

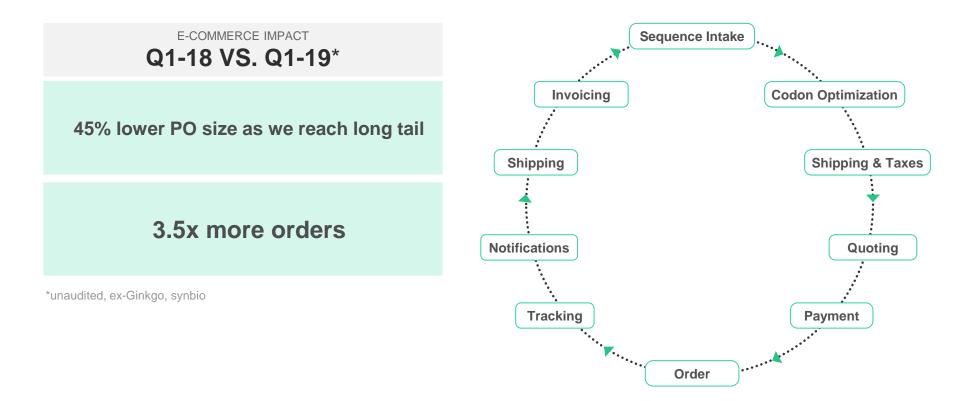


MONTHLY AVERAGE IN	
2016 Oct-Dec	6,070 genes shipped
2017 Oct-Dec	14,928 genes shipped
2018 Oct-Dec	23,748 genes shipped

A Unique Way to Order your DNA Online ...

1 gene-001 ACTCGACTGACTAGC 1264 Select Vector • \$113.76 2 gene-002 ACTCGACTGACTAGC 1014 Select Vector • \$91.26 3 gene-003 ACTCGACTGACTAGC 978 Select Vector • \$88.02 4 gene-004 ACTCGACTGACTAGC 848 Select Vector • Eix it						enes + C	🔅 Optimize 🗎 🕂 Ge	or 🝷 🕈 Flanks	
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8 gene-008 ACTCGACTGACTAGC 1087 Select Vector • \$97.83		Fix it	٠	ct Vector 🔻	Selec	1200	ACTCGACTGACTAGC	gene-007	7
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9 gene-009 ACTCGACTGACTAGC 1200 Select Vector • \$108.00		\$108.00	•	ct Vector 💌	Selec	1200	ACTCGACTGACTAGC	gene-009	9





Now Available:



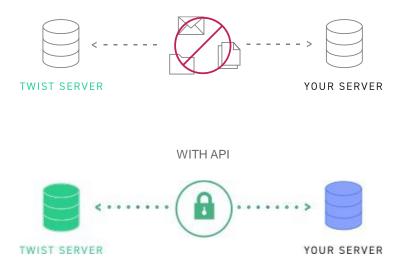
5kb Genes at disruptive price

- · Increase serviceable market
- Enable maker to buyer conversion

API

- Seamless integration
- Increase service stickiness

WITHOUT API





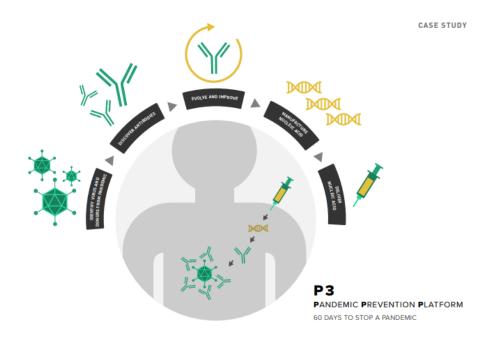




"Twist's very high-throughput platform allowed us to quickly and efficiently examine thousands of possible antibodies in order to select the best results faster than ever before."

Tasked with an ambitious goal from DARPA to develop a rapid response to help medical workers fight viral diseases in the field, Vanderbilt University Medical Center has already reduced the time to develop antibodies significantly. High-throughput, synthetic genes from Twist Bioscience have allowed the lab to expedite this process.

- Scale to high quantities with Twist's gene synthesis platform
- Affordable synthetic DNA
- High-throughput platform allowed VUMC to accelerate the antibody identification process
- Twist delivered hundreds of genes in 9 business days for first DARPA sprint





Targeted NGS is enabling reading of patient's and/or pathogen's DNA to inform precision or personalized medical treatment

- Reduced sequencing cost per sample
- Faster time to results
- Increased sensitivity / complete coverage of difficult regions



Targeted NGS value chain



Library Prep	 Enzyme, Buffer, Primers, Barcodes 	<
Capture	 Oligos (10s to 100,000s, pooled, high quantities) Catalog: All Exome (~20,000 known human genes) Custom: panels of 1 to 1,000s of genes, customer Buffer, beads, enzyme 	
Sequencing	 DNA sequencing Illumina dominant Ion Torrent, PacBio, ONT niche players 	
Analysis	Primary, secondary and tertiary analysisStandardized (GATK)	
Clinical Report	 Optional Biology intensive	
Applications	 Research Translational Molecular Dx Molecular Dx Molecular Dx 	ets

New NGS Products

(available to Early Access customers), providing dramatic time savings and lowering sequencing costs

- •Twist Fast Hybridization and Wash Kit
- •Twist Universal Blockers (to allow flexible blocking and improved on-target capture)
- •Twist Universal Adapter System (to maximize performance for library preparation)
- •Twist Mechanical Fragmentation Library Prep Kit (to amplify highly-degraded samples)

NGS Customer Presentations

Demonstrating the power of using the Twist NGS Target Enrichment Solutions to identify neurological and inherited diseases, quickly scale consumer DNA testing, and the development of liquid (blood) biopsies.



Targeted NGS – Strong Value Proposition





PERFORMANCE / COST

- High Uniformity
- Low Sequencing Costs

CUSTOMIZATION

- 2-3 Weeks Design to Production
- On Custom and Exome Panels



FULL KIT

All Consumables From One Provider



QUALITY MANAGEMENT SYSTEMS

ISO 13485:2016 Design/manufacture of NGS target enrichment panels for medical device applications
ISO 9001:2015 Design/manufacture of NGS target enrichment panels



- Pilot to production cycle typically requires 9 to 18 months
- First Twist customers moved to production Q4 2018
- Capturing more orders and increasing average order size as customer scale-up:

Shipped to over 100 customers in Q1-FY19*

Out of 74 major potential customers: 18 have adopted Twist in their production

*unaudited



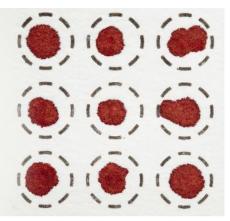
GH

"We do the majority of our research in whole exomes, but at the end of the day the technology is still based on short reads in sequencing and panels are still very powerful and focused."

Because the dry blood samples used in the lab are often very poor in quality, this current work presents significant challenges to genetic identification. In order to combat these challenges, the Center asked Twist Bioscience to provide custom target enrichment panels rather than seeking to sequence a whole genome or whole exomes, as target enrichment procedures isolate specific genomic regions of interest before next-generation sequencing.

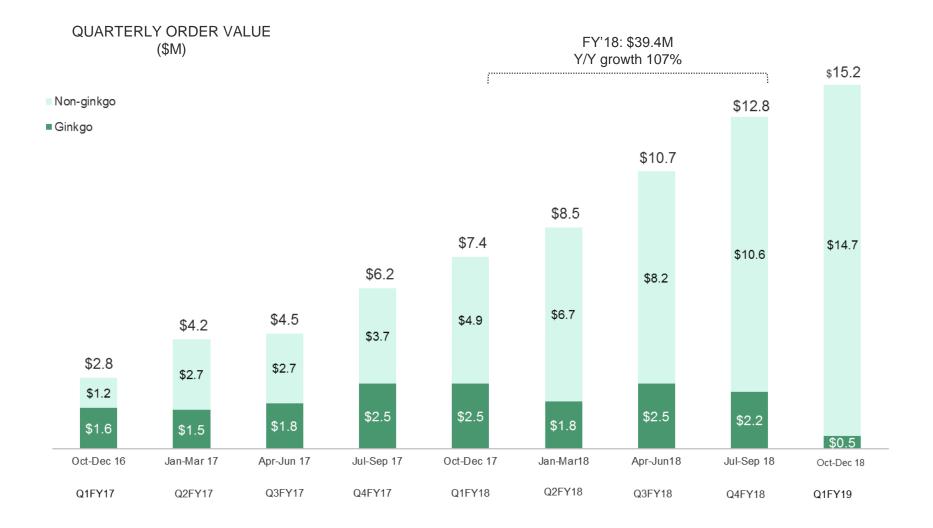
- Twist Custom Panels allowed the team to focus on important, medically relevant genes instead of working with a whole genome
- Concise panel with a simple protocol
- Reasonable cost
- Very good candidate variants already curated by the literature

Genetic tests for epilepsy in children from remote reaches of South America conducted by the Center for Applied Genomics at the Children's Hospital of Philadelphia lead to faster, effective treatment.



Strong Orders Growth

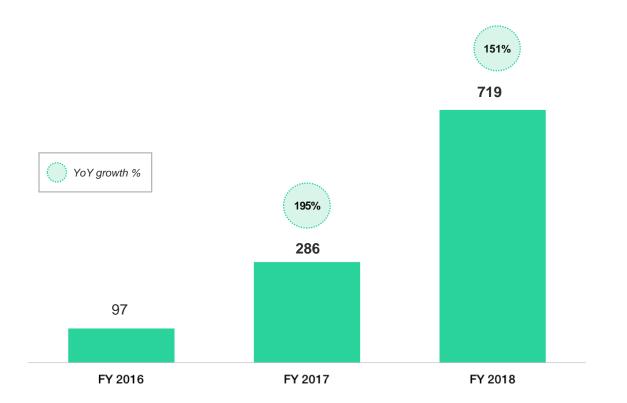




Customer Growth



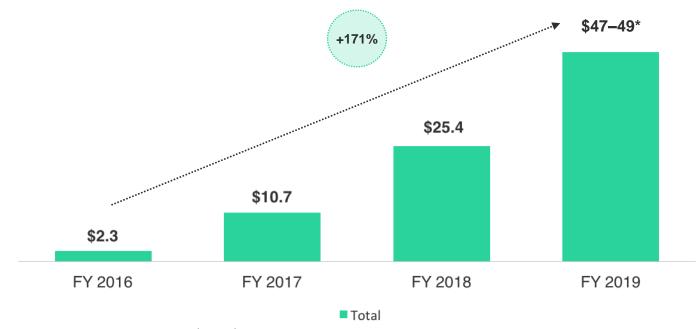
CUSTOMER COUNT





FULL-YEAR REVENUE (\$M)

Revenue CAGR (2016-19)



^{*}Twist FY19 Revenue Guidance: \$47M-\$49M

Other Growth Verticals TWIST'S PLATFROM EXTENDS TO





\$1.3B SYNTHETIC BIOLOGY

- Competitive
 Turnaround Time
- Lower Cost
- High Throughput
- High Quality

- **\$0.5B** GENOMICS: TARGETED NGS
- Fast Customization
- Performance
- Full Kit
- High Quality

SHORT TERM GOAL Grow Revenue

Source: BCC Report (2017), Markets and Markets (2014) DeciBio (2015)



- High Quality Diversity
 Hits / Leads
- Shorter Time and Cost from Target to IND

MID TERM GOAL Develop novel therapeutics



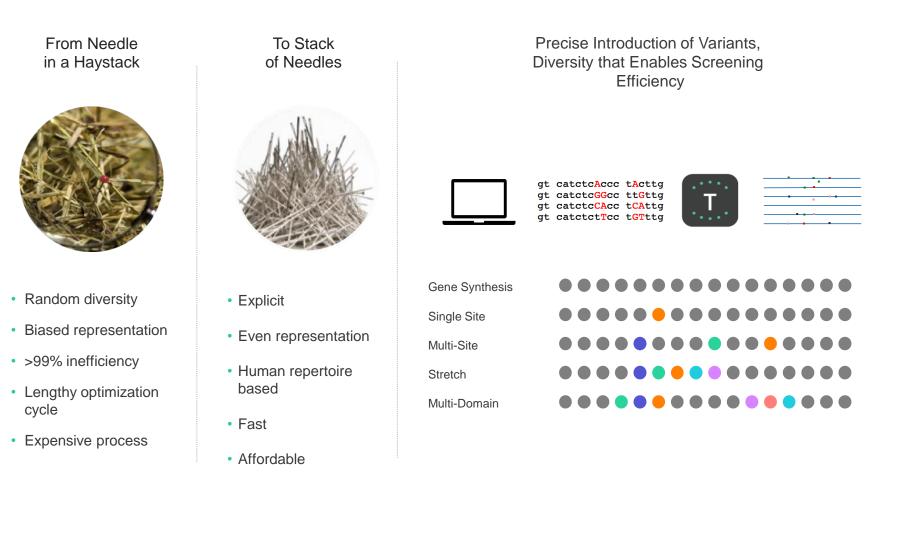
\$35B+ DATA STORAGE

- Permanence
- Density
- Ease of Copying
- Universal Format

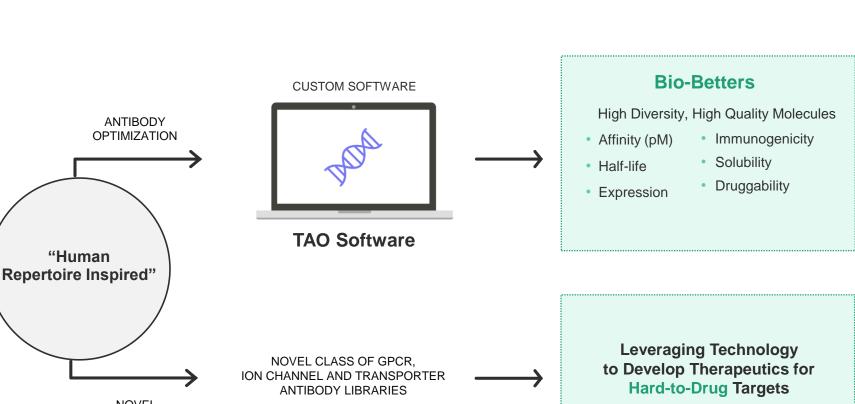
LONG TERM GOAL Enter technology market

Source: LDC Market Analysis, LTO Program Technology Provider Companies

Novel Protein Libraries for Drug Discovery To Enable Efficiency in Drug Discovery



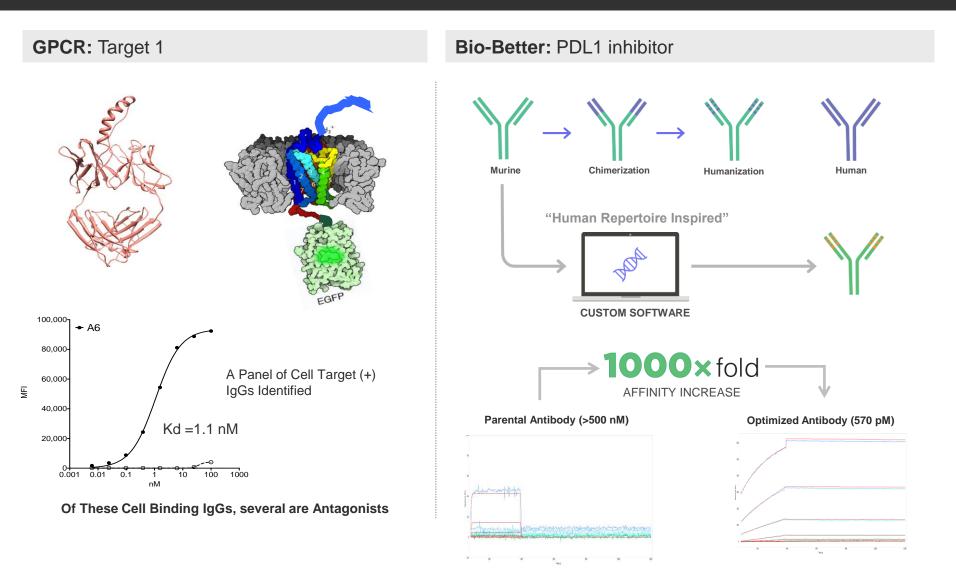
Expanding Drug Discovery Capabilities Enables Tackling Bio-Betters and Hard-to-Drug Targets



NOVEL DRUG DISCOVERY

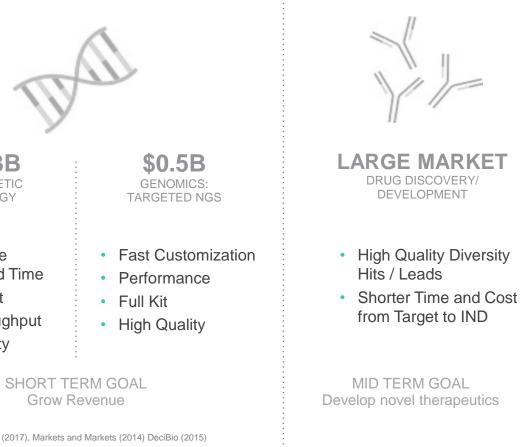
Twist Biopharma Proof-of-Concept: GPCR Library and Bio-Better





Other Growth Verticals TWIST'S PLATFROM EXTENDS TO







\$35B+ DATA STORAGE

- Permanence
- Density
- Ease of Copying
- **Universal Format**

LONG TERM GOAL Enter technology market

Source: LDC Market Analysis, LTO Program Technology **Provider Companies**

\$1.3**B** SYNTHETIC BIOLOGY

- Competitive **Turnaround Time**
- Lower Cost •
- High Throughput ٠
- High Quality •

Source: BCC Report (2017), Markets and Markets (2014) DeciBio (2015)

DNA: Nature's Choice for Data Storage





20,000 Years ago

40,000

Years ago

STABLE FOR 1000s of YEARS

Sequencing the nuclear genome of the extinct woolly mammoth

Webb Miller¹, Daniela I. Drautz¹, Aakrosh Ratan¹, Barbara Pusey¹, Ji Qi¹, Arthur M. Lesk¹, Lynn P. Tomsho¹, Michael D. Packard¹, Fangging Zhao¹, Andrei Sher²ž, Alexei Tikhonov², Brian Raney¹, Nick Patterson⁵, Kerstin Lindblad-Toh⁵, Eric S. Lander⁵, James R. Knight⁶, Gerard P. Irzyk⁶, Karin M. Fredrikson⁷, Timothy T. Harkins⁷, Sharon Sheridan⁷, Tom Pringle⁶ & Stephan C. Schuster¹

A Draft Sequence of the Neandertal Genome

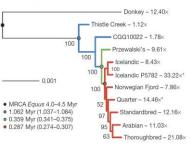
Richard E. Green, **rt Johannes Krauss.*1§ Adrian W. Briggs.*1§ Tomislav Maricic.*1§ Udo Stenzel.*1§ Martin Kircher.*1§ Nick Patterson,*1§ Heng Li,?+ Weiwei Zhai,*1|| Markus Hsi*ang Fritz.*1 Nancy F. Hansen.*1; Eric Y. Durand,*1 Anna-Sapfo Malaspinas.*1 Jeffrey D. Jensen,*1 Tomas Marques-Bonet,^{1,3}*] Can Alkan.*1 Kay Prüfer.*1 Mathias Meyer.*1 Hernán A. Burbano,*1 Jeffrey M. Good.**18 Rigo Schultz.* Ayinue rakimu-Petri,* Anna Buthdi,*1 Barbara Höber,* Barbara Höffner,* Madlen Siegemund, *Antje Weihmann,* Chad Nusbaum.* Eric S. Lander,* Carsten Russ,* Anthanie Novoć/ Jason Affourti,* Michael Egholm,* Christine Verna,** Pavao Rudan.** Dejana Brajkovic.** Zeljko Kucan,*0 Ivan Guišc,** Vladimir B. Doronichey,** Liubov V. Golovanova,** Carles Lalueza-Fox,*** Javier Fortea,***¶ Antonio Rossa,** Ralf W. Schmitz,*** Philip L. F. Johnson,*** Foxan E. Eichler,** Daniet Falush,*** Einker,** Lawar,** Lawar,*** Daniet Falush,*** Rasmus Nielsen,** Daniet Kelso,*** Kushael Lawar,****



560,000 - 780,000 Years ago

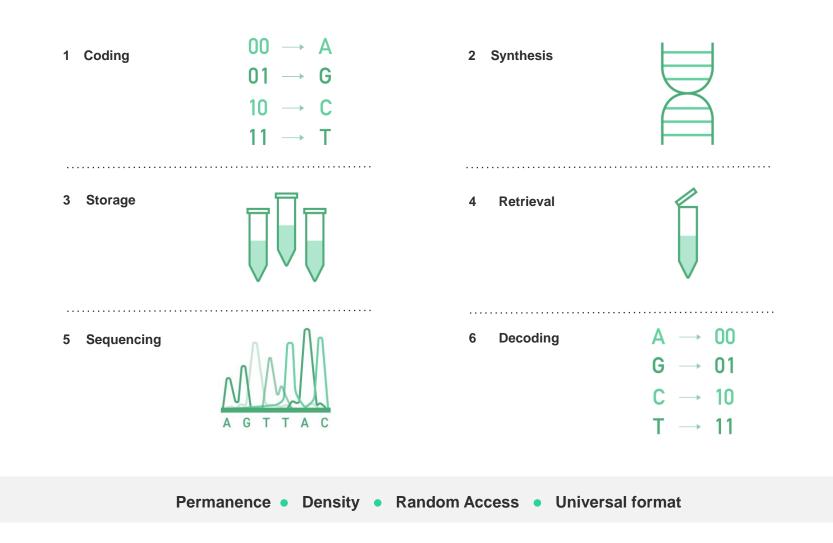
Recalibrating *Equus* evolution using the genome sequence of an early Middle Pleistocene horse

Ludovic Orhando¹⁴, Aurelian Ginolhac¹⁴, Guoje Zhang¹⁴, Duane Proces¹⁴, Ant Enrico Cappedini,¹, Bent Prevense¹⁴, Hal Molka²⁶, Phillip L. Pohnson¹⁷, Mano Thorfinn Kornelinasen¹, Annas Supio Makaspinas¹, Iosef Vuge¹⁶, Damian Sekla Andrei Dokoan¹⁶, Andaine Seguin-Orland¹⁶, Ceclike Mortensen¹¹³, Kim Jacobo Weinstock¹⁰, Kristian Gregersen¹¹⁷, Knut H. Beed¹¹⁷, Vien Eisemman Douglas F. Antzak²⁶, Madis F. Bertelsen¹⁵, Seene Humak²⁶, Khiled A. S. John Mundy²⁶, Anders Knight¹⁴, M. Thomas J. Gilber, Kitager J. Kimot, S. Kaled, A. S. John Mundy²⁶, Anders Knight¹⁶, M. Thomas J. Gilbert¹⁶, Kurt Kjær⁴, Thomas Jesper V. Obsen¹⁷, Michael Britter¹⁶, M. Thomas J. Gilbert¹⁶, Kurt Kjær⁴, Thoma



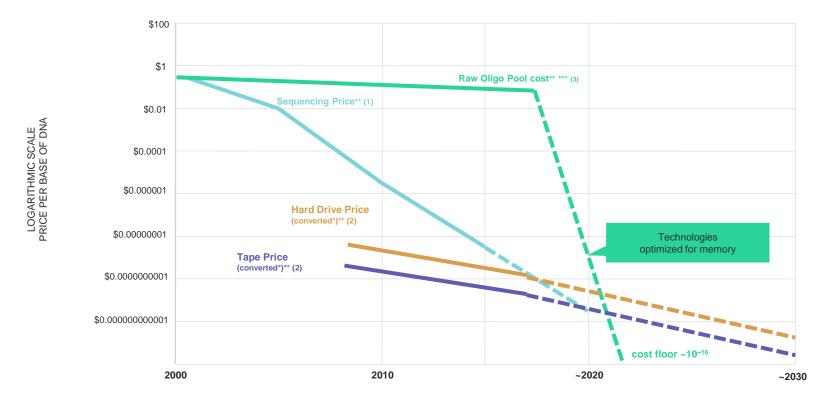
Data Storage in DNA





DNA Data Storage Trends and Projections

We believe new DNA technologies and cost efficiencies could surpass mature IT hardware solutions in 3–5 years



* DNA bases per byte for hard drive and tape shown at typical published encoding ranges from about 5:1 to 6.25:1

** All dotted lines represent extrapolations and assumes continued trajectory of historical trends, and that there will be continued decrease in price as technology improves. *** Raw oligo pool cost extrapolation based on DARPA and another anticipated government-sponsored grant project objectives, both at specified time points

(1) www.genome. Gov (2) Bob Fontana, IBM Systems, Storage Media Overview, May 4,2016 (3) Bioeconomy Capital, Rob Carlson, January 20, 2018, www.synthesis.cc

Experienced Management Team





Emily LeProust, PhD President, CEO, Co-founder





Bill Banyai, PhD COO, Co-founder

Complete i



Bill Peck, PhD CTO, Co-founder

Complete



Jim Thorburn CFO

🐲 Televerde



Aaron Sato CSO, Twist Pharma



Patrick Finn, PhD VP Sales and Marketing



Patrick Weiss VP Operations



Paula Green VP Human Resources





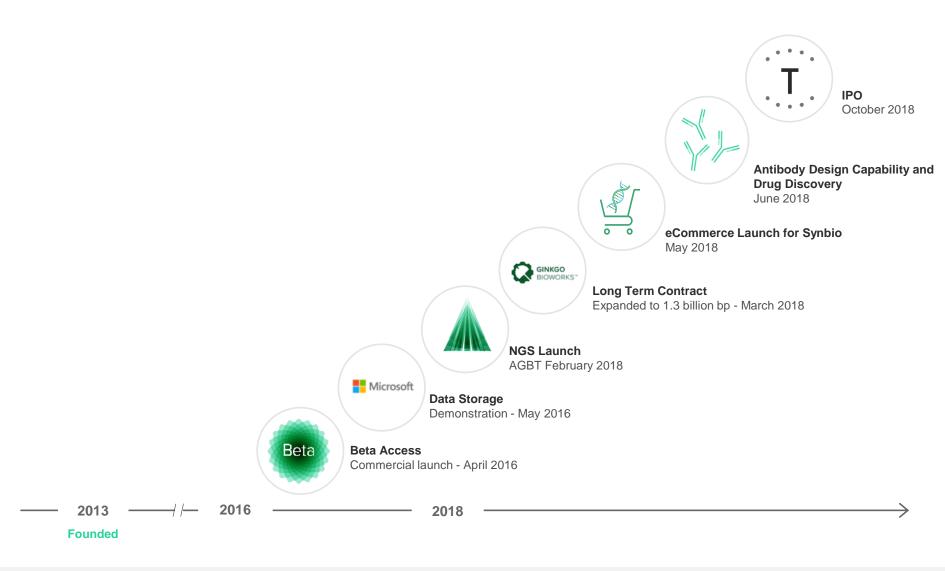
Mark Daniels Chief Legal Officer, Chief Ethics and Compliance Officer, Secretary



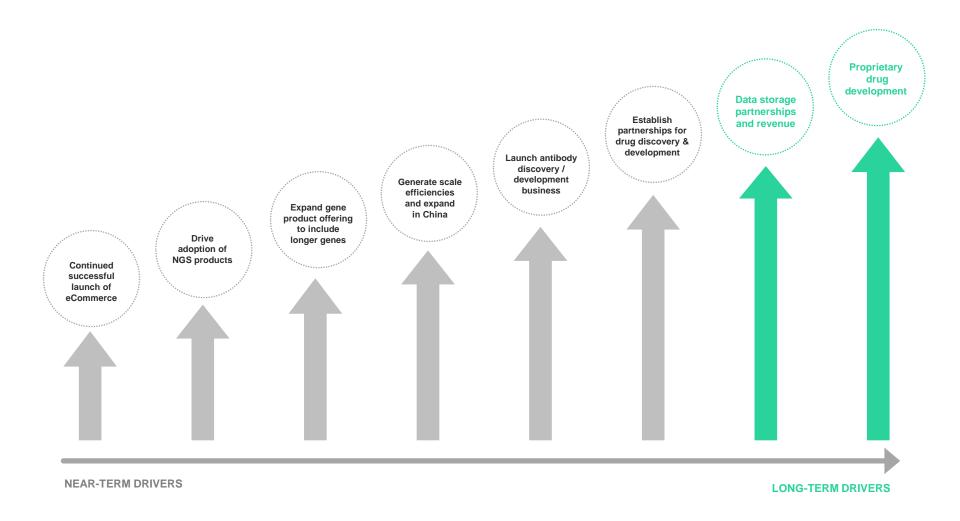




Strong Momentum and Milestones Achieved



Significant opportunities to drive further growth





Breakthrough Technology 1st DNA Writing on Silicon Platform

Broad Application Multiple Product Categories and End Markets

Large Growing Markets Synthesis DNA, NGS TE, Drug Discovery and Data Storage

Unique Platform & Value Proposition Focus on Speed, Affordability, and High Quality

Attractive Dynamics No FDA Approvals or Reimbursements

Experienced Team with Strong Backing

High Revenue Growth 2017-2018 revenue growth

from \$10.8M to \$25.4M

